



IL Sleep Products
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Dear Valued IL Sleep Products Partner:

We want you to know that our company is committed to servicing you at our highest capabilities. We are proud to say that our continued investments in machinery and our overall manufacturing processes have placed us in a more efficient, competitive position as we continue to grow. Unfortunately, current market conditions are once again forcing us to raise pricing. These new increased costs must be shared with both our partners and consumers.

This letter is to advise you of a price increase on products produced by IL Sleep Products is to take effect Thursday, Feb 11th, 2021. All orders placed Friday; Feb 12th, 2021 will Invoice with an increase of 8% on your existing wholesale mattress cost. Our foundations will be adjusted as listed in the below chart.

The current 6% Surcharge line item will also be eliminated and included in this new pricing structure. This will eliminate the "Surcharge" line item on our current invoicing.

ISP Foundation Pricing will increase as listed;

Size "F" Reg Wood Foundation	Existing Price	New Increased Price
Twin Foundations		
Twin XL Foundations		
Full Foundations		
Queen Foundations		
King Foundations		
Split Foundations		

Size "H" Heavy Wood Foundation	Existing Price	New Increased Price
Twin Heavy Foundations		
Twin Heavy XL Foundations		
Full Heavy Foundations		
Queen Heavy Foundations		
King Heavy Foundations		
Split Heavy Foundations		

Note: The 6% surcharge will no longer be added to Invoices. Foundations will invoice as priced above.

Please feel free to contact your IL Sleep Products sales representative for any further details. Again, thank you for your continued business and understanding.

Sincerely,

IL Sleep Products